

07/11/2012

Call to Order: 6:05pm

Roll Call: Districts Present – 1, 2, 4, 6, 9, 13, 14, 15, 17, 18, 19  
Executive Board – Chair, 1<sup>st</sup> Vice Chair, 2<sup>nd</sup> Vice Chair, Secretary, Rules  
Chair

Introductions: Welcome Tracy Lentz, new DC for 13 and Kyle Stanton

Call to the Public:  
None

Agenda:

**Motion to approve with changes**  
**District 1 – Motions**  
**District 4 – Seconds**  
**Passed**

Minutes:

**Minutes approved via email before July meeting**

Treasurer's Report:

**Motion to approve with changes**  
**District 1 – Motions**  
**District 17 – Seconds**  
**Passed**

Treasurer: Created a profit and loss balance sheet through 6/30/2012.  
\$500 was moved to the balance sheet for the annual meeting.  
The balance sheet contains line descriptions.

Any questions?

Chair – Our interim treasurer is working hard to let everyone know where every penny is going. If reimbursement is needed from MIHA a receipt is required or no reimbursement check will be written.

Treasurer: Will be doing a check register every month.

District 18: As we move forward with this let look toward budgeting.

1<sup>st</sup> Vice Chair: Didn't see a line for pins.

Treasurer: She can move the excess items to the sheet as inventory.

2<sup>nd</sup> Vice Chair: The left over pins could be offered to the senior teams.

Chair: Again the treasurer is going to detail more reports.

Old Business:

A. State Meet Fees (Tabled from June)

Treasurer: Went through and tried to support why a \$10 increase is not enough.  
We have no cushion or excess reserves.

We are taking steps with the state meet to cut the expenses. The amounts are close but may not be the final cost.

In the 3<sup>rd</sup> paragraph she goes through the total cost of the show.

It costs \$70,000 our income for the year was \$57,000 for a total loss of about \$10,000. Cost per rider was about \$40. We would like to assess the state show fee of \$15.00 and evaluate the cost of stalls.

Chair: The contract with Midland is a flat fee. We don't pay individually for camping, stalls, etc. Back then we had over 700 riders; now we only have about

250. That's 1/3 of the sales we used to have for camping and stalls. He is not sure if this can be negotiated.

District 4: Under total expense, did the programs not pay for themselves?

Treasurer: You're seeing pattern books.

Chair: These are the hard numbers. \$10 per rider is what the districts were receiving as help to run the district shows.

District 4: The bottom line: \$10,000 for our financial review. He thought that was \$5,000.

2<sup>nd</sup> Vice Chair: That was the first installment. We are looking at our review process.

Chair: We are looking to using internal BOD members to do the review.

Treasurer: We will look to non authorized signers to do it.

District 14: the \$36,000 would be our normal expenses. How much did we take in rider registration fees?

Treasurer: We lost \$22,000 last year approximately.

District 14: State show was never intended to break even. Where do we stand with the increase in rider fees at the district level?

Treasurer: 1600 riders

Chair: Your question is what is our income with the new fee?

Treasurer: Regionals, we lost money due to pins and shirts.

Everything is comingled accounts and she is trying to break that out.

District 14: So we only need to make up \$6000 to cover the loss and break even.

Treasurer: If we are just trying to break even we can't run our junior meets.

Going forward we are going to have to make adjustments.

Chair: We need to charge \$30 or more per rider for states to break even.

District 9: Disagrees.

Chair: We are saying we only want to charge \$15. We know there are other cost savings we can do. Just to break even at this point we need to charge \$30.

District 9: How much was the pizza party?

Chair: We only got a \$7000 fill for the catering, pizza and DJ. We are looking to see what can be done.

2<sup>nd</sup> Vice Chair: One thing we have done in the last couple years is make the pizza stay at the barn with the DJ.

Chair: The shavings are still a mystery. For someone else to handle the shavings we were to receive \$0.50 back per bag.

District 18: Shavings should be \$2500 return this year.

2<sup>nd</sup> Vice Chair: Talk about the Hi-Low, were we charged extra?

District 6: The contract for Midland was mailed to Chris Cook in February.

Chair: The portable stalls are approximately \$50 per stall. American gives us a break.

District 9: He did deliver, setup and tear down for \$40 per stall.

District 14: Would prefer rider registration go up, not the stalls. The school may pay for rider registration but not the stall.

Treasurer: We are not asking to increase the stall fee. All we are asking is \$15.

District 14: She knows kids will leave one horse home if the stall fees go up.

With the budget does it determine how much of rider registration goes to states?

District 6: \$68 stall fee for 4 days? Shows her contract for Midland and the extras for stalls and camping.

Chair: Was told we have a flat fee for everything.

**20120711-001 Motion to accept the \$15 fee for the state meet registration**

**Motion – District 4**

**Second – District 14**

**Passed**

Treasurer: After calculating the flat fee it is not that far off.

Chair: Hotel rooms are a big cost. Had we known the camping spot was included we would have taken our camper. Keep that in mind for lodging.

District 4: You don't know how many hotel rooms are reserved?

Treasurer: No

District 9: How much per room?

Treasurer: Doesn't know that either. If a volunteer doesn't want to camp we could offer a per diem toward a room.

District 4: You need to look at your volunteers needed.

Chair: We are.

District 18: Has Marc been involved in these conversations?

2<sup>nd</sup> Vice Chair: Yes

**B. Rulebooks**

Chair: After the changes were made and submitted we received a second email from Matt stating he no longer wanted to do the rulebook. Both the chair and 2<sup>nd</sup> vice chair replied with not knowing what happened in the past and apologized. He agreed to finish assisting us this year and will revisit it next year.

2<sup>nd</sup> Vice Chair: It all had to do with formatting. Our rules chair tried to convert the rulebook to PDF format but couldn't. The estimations were going to be a cost increase to the rulebook.

District 9: Why don't we not make the districts pay for the books.

Rules Chair: She received the book in pieces. The appendix would not convert and allow changes. She contacted Matt for assistance and received an irritated reply.

District 6: Problem is no one understands the printing process. He did this out of the goodness of his heart. Larry went to visit and went through the book with him over lunch.

Chair: We understand this now.

District 4: The concern is we are going in to July and no rulebook.

District 6: They will be printed next week.

District 1: She could not find the online rulebook splitting of the teams.

District 4: If we are going to use the small format is it going to work?

2<sup>nd</sup> Vice Chair: Yes, sign the contract and send a check.

**20120711-002 Motion to approve to pay the \$2664.00 and have the districts pay for the cost of the book at \$2 per book.**

**Motion – District 9**

**Second – District 4**

**Passed**

Rules Chair: Do we need rulebooks for juniors still?

District 14: Next meeting is during her fair. How will she get her books?

2<sup>nd</sup> Vice Chair: Will deliver them.

## New Business:

### A. Redistricting

Rules Chair: When she created her map before she knew the redistricting would not be popular. The chances to move on is not balanced between districts and also the shape of districts. She is looking to have volunteers go over it and see if there is a need.

District 13: In their district how school districts are there? Not many. A number are already represented. It's a very large distance.

Rules Chair: Why are some schools showing in a different district not where they are located?

District 9: Thinks the idea is good but need to watch what we do. The core group, districts 1-7, has shown growth. This does need to be done in a positive way.

District 13: If they were redistricted a number of their families couldn't do it.

District 1: All she asks is watch your timing, after states but before February.

2<sup>nd</sup> Vice Chair: At the break even cost only district 13 was short and only by 12 riders.

District 1: What if the DC is affiliated with a team who would have to move?

District 4: 2006 he was asked to do this very thing. It was not well received. We should be straightening up our lines.

2<sup>nd</sup> Vice Chair: That will change at the \$62. There may be more who will be in the red.

District 14: We need the budget to show what has to be made. She understands the concept, but it may not make it completely fair.

District 18: What if each person sends some ideas to the rules chair?

Rules Chair: If district 4 still has some of the information could he send it to her?

District 4: When Phil brought it up years ago he would say we don't want to lose kids. If he said no his team would find a new coach.

### B. District Shows

1<sup>st</sup> Vice Chair: Need dates and locations, lost district 6's information.

District 6: August 25-26 at Midland, September 8 at Gladwin.

1<sup>st</sup> Vice Chair: Needs the address for Gladwin. Also still needs districts 3, 8, 10, 11, 12, 16, 20. District 10 is sending tonight. Also still has some districts who haven't paid for their extra shows, district 16. District 9 turned theirs in.

District 9: Did we talk about T-shirt costs?

1<sup>st</sup> Vice Chair: We have not done anything with that.

Treasurer: Lighthouse gave us back about \$3000 for using them.

District 18: Priced out shirts for about \$4.

District 9: Can we order the number of pins we need or have they been ordered?

1<sup>st</sup> Vice Chair: Do we want to pass long the cost of the shirts and pins to the regions?

Treasurer: Will look for the breakdown from last year.

1<sup>st</sup> Vice Chair: Will look into cost. We will pass the cost of the pins and T-shirts to the regions. \$1 per pin.

District 4: Chris sent out the same number of pins as back numbers.

2<sup>nd</sup> Vice Chair: Take your number from last year and double it.

**\*\*Chair Find out if we are under a T-Shirt contract\*\***

Regional Chair: Send T-Shirt orders to Chair.

District 4: Can we look at a bid for T-Shirt printing?

We have no regional or state design. Current price was for \$1000.

District 9: Why don't we extend it one more time? We have time.  
District 4: How about the T-Shirt company come up with a design?

**20120711-003 Motion to extend logo design deadline to August 6<sup>th</sup>.**

**Motion – District 9**  
**Second – District 13**  
**Passed**

Committees

State Show Committee – No report

Rules Committee – Covered

Junior Committee – Has a coaching request from Ovid

Regional Committee – No Report

Membership – Receiving rules, please get them in. Reminder to DCs about rules.

Historian – No Report

Judges Committee – All state judges are hired.

Patterns – Started looking at patterns but do not have any decisions yet.

1<sup>st</sup> Vice Chair: Regional patterns, put them on the web?

2<sup>nd</sup> Vice Chair: That is being discussed.

1<sup>st</sup> Vice Chair: We have income coming in for states.

District 9: Would like them posted and regionals he would definitely like posted.

District 4: It was only a discussion.

District 1: Are you picking district patterns?

2<sup>nd</sup> Vice Chair: Yes

District 1: The trail pattern for juniors was very difficult.

Treasurer: Can email the site for free trail patterns.

District 9: For the state trail pattern a gate which is available to everyone not just one used in a small area would be nice. He suggests a rope one.

2<sup>nd</sup> Vice Chair: On district patterns anyone want one for bareback?

District 1: Only needs one.

Awards Committee – District trophies are on order. Regional and state trophies are also on order. No regional pins have been ordered nor state pins.

Finance – Covered

Nominations – No Report.

Scholarship– Application will be available when web is fixed.

District 6: If they are getting patches why do they need pins?

**20120711-004 Motion to discontinue state meet pins**

**Motion – District 4**

**Second – District 6**

**Passed by hand Vote 8 Yes, 3 No, 0 Abstain**

Logo – No logos have been submitted. Date extended to August 6<sup>th</sup>.

Tracker Program – Developer sent an update. Sent it to 2<sup>nd</sup> Vice Chair and am testing.

National Competition Committee – No Report

District Reports:

1. Junior meet went well.
2. All OK.
3. Not Present
4. Good
5. Not Present
6. Has a meeting on the 31<sup>st</sup> to sign everyone up and has a new school. She will be doing a school board presentation.
7. Not Present
8. Not Present
9. No Report
10. Not Present
11. Not Present
12. Not Present.
13. Meeting around the 31<sup>st</sup> to register teams. Hoping to pull a couple more.
14. Meeting for signup is the end of August and has a couple of new teams.
15. Registration August 6.
16. Not Present
17. Good.
18. Good, No junior meet rescheduled yet
19. Good junior meet, registration at the beginning of August
20. Not Present

Correspondence:

None

Call to the Public:

2<sup>nd</sup> Vice Chair: Looking at storage units.

In the Lansing area the cheapest 5X5 was at Abbott Storage, \$27 per month.

There are none available right now. The next size is 5X15 at \$52 per month.

Just in the financials there are 9 boxes.

Treasurer: Check book registers and general ledgers have to be kept forever.

2<sup>nd</sup> Vice Chair: We have it back to the 90s.

Next 5X5 was \$40 per month.

**Motion to adjourn**

**District 1 – Motions**

**District 4 – Seconds**

**Passed**

Adjourned 8:13 pm

**Motions:**

Agenda:

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Minutes:

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**Motion – District 9**  
**Second – District 4**  
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**Motion – District 9**  
**Second – District 13**  
**Passed**

**20120711-004 Motion to discontinue state meet pins**

**Motion – District 4**  
**Second – District 6**  
**Passed by hand Vote 8 Yes, 3 No, 0 Abstain**

**Tasks:**

**\*\*Chair Find out if we are under a T-Shirt contract\*\***



Email Address Verification:

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Secretary	Pattie Yanz	<a href="mailto:jjscuriosity@yahoo.com">jjscuriosity@yahoo.com</a>
Treasurer:	Angie Tippin	<a href="mailto:a_tippin@hotmail.com">a_tippin@hotmail.com</a>
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State Show Chair	Marc DesLisle	<a href="mailto:horsejudgemarc@comcast.net">horsejudgemarc@comcast.net</a>
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